



Job Posting

Position Title	Treasury Management Officer
Department / Location	Austin / Westlake
Salary	Commensurate with Experience
FLSA Status	Exempt
Posting Date	11/01/2024

R Bank's foundation is our community, our customers, our employees, our shareholders, and our bankers. We are a locally owned and operated business with a value proposition of developing a high touch relationship with our customers while providing high-tech solutions to their financial needs. The technology that we employ allows us to provide a state-of-the-art banking experience in a relaxed environment.

General Description / Purpose:

The Treasury Management Officer is responsible for identifying, analyzing, selling and supporting cash management products and services to established business customers and targeted prospective customers. Often times, this will be working alongside a commercial lender in supporting an existing or new relationship. Further, this role will assist management in the development of new products and services, modification of existing products and services, development of a marketing strategy and the establishment of sales objectives.

Company General Policy and Procedure:

The requirements listed below are representative of the knowledge, skill, and/or ability required. To perform this job successfully, an individual must be able to perform each essential duty satisfactorily. The competence of the employee in performing his or her job duties will be demonstrated, maintained, and improved on an ongoing basis.

The statements contained in this position description reflect the general duties considered necessary to describe the principal functions of the job as identified and shall not be considered a detailed description of all the work requirements that may be inherent in the position.

General Duties and Responsibilities:

- Provides primary servicing support for portfolio clients of high value, complex Treasury Management relationships.

- Responsible for expanding and building relationships, maintaining a high level of client satisfaction by generating, managing, and servicing the treasury needs of clients.
- Track client-related issues to resolution, including those handed off to other teams for action and ensures client issues are resolved appropriately and expeditiously.
- Escalate issues as necessary with bankers, management, and product / vendor management teams.
- Responsible for properly aligning clients with treasury products, which fit their ongoing needs.
- Facilitate onboarding of major client relationships or complex industry types.
- Review sales, service and implementation processes to recommend process efficiencies.
- Other duties as assigned.

Required Knowledge, Skills, and Abilities:

- Bachelor's degree in business preferred, or equivalent work experience
- Experience with treasury or cash management, product sales, relationship management, lending or other directly related experience is required. 4+ years' experience preferred
- Strong client and relationship management, sales and public relations skills
- Strong presentation and verbal communication skills
- Ability to handle multiple task and deadlines
- Strong organizational, planning and analytical skills
- Extensive knowledge of cash management products and services and related areas
- Ability to pass background investigation and drug screen to the satisfaction of R Bank

Physical Demands:

The physical demands described here are representative of those that must be met by an employee to successfully perform the essential functions of this job. Reasonable accommodations may be made to enable individuals with disabilities to perform the essential functions.

While performing the duties of this job, the employee is regularly required to talk or hear. The employee frequently is required to sit. The employee is occasionally required to stand; walk; use hands to handle or feel; reach with hands and arms; climb or balance; stoop, kneel, or crouch. The employee must frequently lift and/or move up to 45 pounds. Specific vision abilities required by this job include close vision, distance vision, color vision, depth perception, and ability to adjust focus.

Benefits Package:

R Bank is committed to the success of our employees. We offer an attractive benefits package including Medical, Dental, Vision, Life, Disability, 401k, and EAP. You can learn more about R Bank and our services at www.r.bank.

Apply:

If you meet all of the minimum qualifications for this position and would like to apply, please email updated resume to HumanResources@r.bank or you may upload via www.r.bank .

R Bank is subject to Executive Order 11246 and to the Vietnam Era Veterans' Readjustment Assistance Act of 1974 (VEVRAA). It is the policy of R Bank to provide equal employment opportunity to all qualified applicants for employment without regard to race, color, religion, national origin, sex, sexual orientation, age, veteran status, or disability.